

Career Changers Forum

thanks!

Special thanks to the distinguished speakers
whose insight and perspective we value.

**one in a series of
networking events
offered by the
Career Center*

Saturday, November 4
12:00-4:00 p.m.
O'Hare Campus
3166 South River Road

Presented By:

DEPAUL
UNIVERSITY

CAREER CENTER



DEPAUL UNIVERSITY

ALUMNI SHARING KNOWLEDGE

Adult Student Services

DEPAUL
UNIVERSITY

CAREER CENTER



**SHARPEN CAREER
KNOWLEDGE & SKILLS**

*Workshops Series
Career Advising*

**GAIN INTERNSHIP
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*Student Employment
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BUILD YOUR NETWORK

*Career Mentors & Contacts
Career Networking Events
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FIND WORK

*On-Campus Interviewing
Job & Internship Fairs
Job & Internships Listings
Online Resume Books*

Loop Office: DePaul Center, Suite 9500
(312) 362-8437

Lincoln Park Office: Schmitt Academic Center, Room 192
(773) 325-7431

<http://careercenter.depaul.edu>

WELCOME
to the
**Career Changers
Forum**

Today's program is designed to give you the opportunity to learn about the issues important to those considering a career change. We're delighted that you've joined us, and hope that the experience is rewarding for all.

Suggested Networking Questions

- ◆ What was the career change process like?
- ◆ What triggered your decision to leave your former career?
- ◆ Why did you decide to make a career change?
- ◆ What is the importance of networking and contacts to change careers?
- ◆ What is the importance of further education?
- ◆ What is the role and function of a more experienced professional?
- ◆ If you have a graduate degree, what role has that degree played in your career success?
- ◆ What qualities does your department/organization seek in an employee?
- ◆ What advice do you have for those considering a career change?
- ◆ Is there someone else you would recommend I speak with about the career change process?

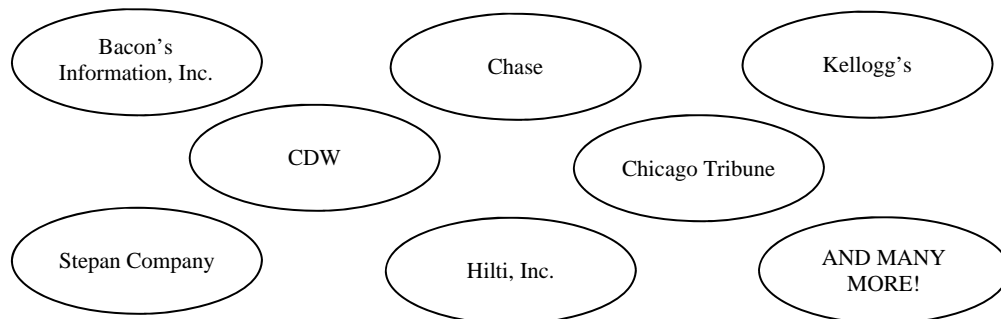
Don't stop here—
build your own network.

- ◆ **Make a list of contacts.** Include as many personal contacts as you can, including the people you met today (especially the people you spoke with personally). Include friends, family, friends of family—particularly those who work in a career area you want to target. Chances are, you know more people than you realize.
- ◆ **Start contacting these people, one by one.** Set attainable goals for yourself—for example, decide which contacts are most likely to know something about your field, and plan how many people you'll contact in the next week or month. Decide the best way to contact each individual. Do they prefer e-mail, a phone call, or a letter? In the end, the choice is yours.
- ◆ **Consider tapping into DePaul's alumni network.** There are many DePaul alumni working in your intended field who could help connect you with the right people and opportunities. The Alumni Sharing Knowledge (ASK) network will pair you with such contacts—log on to our website at ask.depaul.edu for more information.
- ◆ **Research and contact professional organizations.** They often accept student members, or would allow you to sit in on a meeting, where you could meet more people in your field.
- ◆ **Before you meet new people, do your homework.** Research your target career field, learn about individual organizations in that field. Be informed and knowledgeable when you meet someone new in your area of interest, and decide what you want to learn **before** you make the initial contact with a professional.
- ◆ **Follow up with contacts regularly, but courteously.** Make notes on all of your conversations with contacts. This will help you remember people and follow up with useful details.
- ◆ **Send thank you notes or letters.** Anyone who has spent time talking with you about their career or yours deserves a gesture of appreciation.

and remember...

You're not asking for a job when you network. Your goal is to build a set of professional relationships that can benefit you and the people you meet. You never know what doors will open to you until you initiate the contact.
GOOD LUCK!

Sales, Marketing, and Communication Job & Internship Fair



Tuesday, November 7, 2006
12-4 p.m.
Lincoln Park Student Center
Room 120

To Participate:

- FREE ADMISSION, pre-register at depaul.erecruiting.com by November 1.
- Dress for success and bring plenty of résumés!
- Open to all DePaul students and alumni.

To Prepare:

- Attend the How to Work a Job & Internship Fair Workshop offered:
Thursday, November 2, 1:30-3:00p.m. — Loop, DePaul Center 9500
Wednesday, November 6, 5:30-7:00p.m. — LPC, Richardson 400
- Use the Career Center's ASK and Peer Mentor departments
- For more information go to careercenter.depaul.edu

Enter to win a
FREE iPod
at the fair!

the agenda

12:00 - 12:15 p.m.	Welcome and introductions
12:15 - 1:15 p.m.	Panel Discussion
1:15 - 2:00 p.m.	Q&A and Networking
2:00 - 3:00 p.m.	Options: <i>Networking for Success</i> Workshop, <i>Entrepreneurship as a Choice</i> Workshop or Resume Critique Table
3:00 - 4:00 p.m.	Options: <i>Career Changers Exchange</i> Workshop or Resume Critique Table

guest speakers

Our guest speakers today come from a wide range of backgrounds and areas of experience, as well as a variety of organizations.

The information that you'll find in this program will give you a sense of each speaker's experience. Speakers are arranged alphabetically for your convenience.

Today's event is an opportunity for you to learn from and meet with working professionals. The participants are here to network with you. They are not in a position to make hiring decisions. They can, however, give you their perspective on the proper channels for pursuing employment opportunities in their professional fields, and in some cases may be able to refer you to the proper contacts within their own organization.



follow-up guide

This icon indicates that the presenter is involved with the Alumni Sharing Knowledge volunteer network. For more information about ASK and finding a career mentor, visit careercenter.depaul.edu or e-mail ASK@depaul.edu.

Workshops

2:00-3:00 p.m.

Networking for Success - Room TBA

Throughout your career lifecycle, you are likely to navigate between a variety of jobs, positions, organizations and industries. How can you establish and enhance your professional network to support you during these planned-and often unplanned transitions? Learn some valuable networking strategies and tailor them to your individual career and networking goals in this interactive and engaging session where you are sure to meet a dozen professionals to add to your DePaul network!

Presenter: Len Salva

2:00-3:00 p.m.

Entrepreneurship as a Choice - Room TBA

In this session the financial, emotional and practical concerns that anyone will encounter when facing the transition from a job to self-employment will be discussed. Many people want to leave conventional career paths for the tempting freedom of self-employment. When facing the change, however, many people are challenged by the transition from perceived security to potential uncertainty. Regardless of optimism and conviction, many wonder if they can actually make a living on their own, realize financial security and do what they love.

Presenter: Raman Chadha

2:00-4:00 p.m.

Resume Critique Table (Ongoing)

Donna Del Giudice and Aisha Ghorri Ozaki will provide ongoing resume critiques for career changers.

3:00-4:00 p.m.

Career Changers Exchange - Room TBA

Come together with other Career Changers to discuss issues, share tips, ask questions, reflect on what you heard earlier in the day - anything that is important to you. You, the participant will be invited to convene conversations around shared interests and passions - so the session will be based on what you really care about and need. It's simple, you participate to whatever extent you feel comfortable, and you'll experience extraordinary conversations and connections with others that will support or kick-start your career transition. Join us!

Presenter: Katie Brick

Questions I want to ask

Speaker:

Question:

Answer:

Speaker:

Question:

Answer:

Speaker:

Question:

Answer:

Speaker

Lyn Vallow

**Internal IT Auditor, Re:Sources IT
Adjunct Faculty, Computer Info Services,
Triton College**

Degrees:

Bachelor of Arts in Music, DePaul University
Master of Arts in Music, DePaul University

Expertise:

35+ years in college-level teaching (music and computers)
12 years in network engineering, email engineering,
desktop support, help desk support

Career History:

Network Engineer, First American Bank
Microcomputer Specialist II, True Value Hardware
Network Administrator, True Value Hardware
Desktop Support Specialist, Follett
Network Administrator, Follett

Career Transitions:

Twenty-five years ago I went from teaching music and performing, to being a secretary and word processor. For the next 14 years I did temporary work, I sold cars, and I managed several word processing centers. It was at my last word processing manager position at a law firm that I discovered that I had a flair for computers, and software training – and I enjoyed doing it! In the last 12 years I've worked on IT help desks, done desktop support, repaired computer hardware and printers, and been a network and email engineer.

Professional Certifications:

Six Sigma Yellow Belt

Contact Info.:

lynvallow@yahoo.com
708-351-6700



Workshop Presenters

Katie Brick

Katie Brick serves as Chaplain to the School for New Learning and to the College of Commerce and Kellstadt Graduate School of Business in the Loop Campus. Katie is particularly interested in workplace spirituality, interfaith topics, and accompanying people on their spiritual journeys. Prior to joining DePaul, Katie had a diverse work experience that included marketing, organizational development consulting, non-profit social services, hospital chaplaincy and the Bernardin Center Peacebuilders Initiative program. Katie received a B.A. in history and an MBA from Northwestern University, and an M.Div. degree from Catholic Theological Union.

Raman Chadha

Raman Chadha, Executive Director of the CEC, has been an entrepreneurial consultant, advocate and educator for over ten years. Prior to joining DePaul, he ran his own consulting practice, through which he helped over 200 entrepreneurs start, grow, and manage their companies. Raman has been active in entrepreneurial development through the creation of innovative courses and programs, and has taught entrepreneurship at DePaul since 2002, helping integrate the practice of entrepreneurship into the university's academic offerings.

Len Salva

Len's position includes all facets of sales and support activities necessary to increase value to the customer as well as revenues and profit margins. A Chicago native, Len is a "double demon", having received his Bachelor's degree in Business through DePaul's School for New Learning and his MS in Telecommunications. He also holds an MBA in International Business from Florida International University.

Donna Del Giudice

Donna was a returning adult student who received her B. A. with a concentration in Management from DePaul's School for New Learning in 1992. She has been with the Career Center since January 1995 and currently holds the role of Career Specialist/Manager of Suburban Career Services. Before joining the Career Center staff, Donna was the Assistant Director of Student Life/Adult Student Services. Donna is a career changer, spending 18 years in the business world before working in Higher Education. She is currently pursuing graduate education in the Masters in Public Service program at DePaul.

Moderator

Kathleen Ameche

**President and C.E.O.
Ameche Group, LLC**

Degree:

Bachelor of Science in Business Administration, University of Iowa

Career History:

Vice President of Business Development, West Monroe Partners, LLC
Vice President and Chief Information Officer, The Tribune Company
Senior Management positions in the consulting arm of Geac (formerly Dun & Bradstreet Software)
Consultant, Deloitte

Professional Certifications:

Certified Public Accountant

Contact Info.:

kameche@amechegroup.com
312-202-0034

Website:

<http://www.amechegroup.com/>

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Speaker

Dan Sigman

**Financial Advisor
Ameriprise Financial**

Degree:

Bachelor of Arts in Communication, Illinois State University
MBA in International Business, Entrepreneurship, DePaul University

Expertise:

5 years as financial planner, investment specialist

Career History:

Citicorp Investment Services

Professional Certifications:

Certified Financial Planner, Certified College Planning Specialist

Career Transitions:

Transitioned from mid-level executive retail management to financial planning career after receiving DePaul MBA.

Contact Info.:

Daniel.2.sigman@ampf.com
815-477-5510

Website:

www.ameriprise.com

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Speaker

Salvatore J. Sciacca



**Chairman and President
Chicago Property Services, Inc.**

Degrees:

Bachelor of Science in Engineering, University of Illinois
at Urbana Champaign
MBA in International Business, DePaul University

Expertise:

6 years in Software Engineering
4 years in Marketing
8 years in Sales
5 years as an Entrepreneur

Career History:

Test Engineer, Rockwell International
Senior Software Engineer, Videojet Systems
International Marketing Specialist, Molex International
Sales Representative, Racal Recorders
Sales Manager, 21st Century
Strategic Account Manager, Teradyne, Inc

Professional Certifications:

CMCA – Certified Manager of Community Associations
AMS – Association Management Specialist

Career Transitions:

Transitioned from engineering to marketing, then from
marketing to sales, then from sales to ownership.

Contact Info:

ssciacca@chicagopropertyservices.com
312-455-0107 x102

Website:

<http://www.chicagopropertyservices.com/>

Speaker

Mary Hanney



**Career Consultant
Career Vision**

Degree:

Bachelor of Arts in Psychology and Communication/
Journalism, Northern Illinois University
Master of Education in Counseling, Northern Illinois
University
MBA in Marketing, DePaul University

Expertise:

8 years in career counseling
8 years in human resources management
5 years in sales/sales management

Career History:

Assistant Director/Career Advisor, DePaul University
Career Counselor, Elgin Community College
Career Consultant, Career Directions
Xerox Corporation – various positions in human resources,
management, sales/marketing, training and
operations.

Professional Certifications:

Licensed Professional Counselor

Career Transitions:

Transitioned from human resources in a corporate
environment into career counseling (worked in career
centers in academic environments as well as career
consulting firms).

Contact Info.:

mhanney@careervision.org
630-469-6270

Website:

<http://www.careervision.org/>

Speaker

David Kennedy

Teacher
Woodstock School District

Degree:

Bachelor of Arts in International Studies, DePaul University
Master of Arts in History, American Public University
Master of Science in Education, American InterContinental University

Expertise:

6 years in banking
5 years in travel

Career History:

Statement Analyst, Cole Taylor Bank
Travel Coordinator, The Mark Travel Corp
Event & Travel Coordinator, Discovery International

Professional Certifications:

Teaching Certificate

Career Transitions:

Went from banking to travel coordinator for doctors and general public to a high school history teacher.

Contact Info.:

dkenn1967@yahoo.com
815-568-9076

Website:

www.woodstockschools.org

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Speaker

Judy Lansky

President
Lansky Career Consultants

Degree:

Bachelor of Arts in French Literature, Barnard College
Master of Arts in French Literature, University of Rochester/
Program in Paris
MBA in Marketing, DePaul University
Master of Arts in Applied Psychology, University of Santa Monica

Expertise:

Fluent in French
24 years experience with career changes
7 years in marketing

Career History:

Placement Director, Columbia College
Grants Administrator, Institute of International Education
Librarian, Reid Hall in Paris

Career Transitions:

Transitioned from teaching French to career development, then marketing, and then back to career development.

Contact Info.:

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312-494-0022

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